

REP HEADLINE# 6295990  
\*\*\* ORIGINAL REV#0 \*\*\*

REP: TEL# 215-564-1206  
CREDIT ADVISORY: AGENCY  
ORDER WORKSHEET

FAX# 215 564 1103  
CREDIT RISK !!!  
HARRIS REPORT FROM REP

AUG23/12 16.26  
\*\*\* WPXI-TV \*\*\*

ADV # 9133 ADV. NAME ISS/AFL-CIO

REP. # OFF. # 18 SALESMAN #

AGY # 02878 AGY. NAME ABAR HUTTON MEDIA

BUYER NAME JEFF SCATTERGOOD

6190 GROVEDALE COURT, SUITE 200

SALES PRSN WA- CHERYL BLAIR

ALEXANDRIA, VA 22310

ORDER # 328789 CONTRACT # 6295990

CLASS: NATL. LOCAL REGIONAL

PRDCT PA AFL-CIO 8/27 EST#562 COMMENTS: (LINE, ORDER, INVOICE)

FLIGHT DATES AUG27/12 SEP5/12 WK-2

CITY TAX STATE TAX CO-OP BILLING NEEDED DATE AUG23/12 16.26

REP: TO NSM/NSA  
FR LINDSEY FOR CHERYL  
NEW ORDER  
TTLS \$16,690  
PLEASE CONFIRM, THANKS!

American Federation of  
Labor & Congress

CON CM \*\*\*\*\* THIS IS A CASH IN ADVANCE SCHEDULE \*\*\*\*\*

OFF  
BT

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
1			500A-530A	30		\$300.00	8/31	8/31	1		FRI	1
PROGRAM : NEWS												
2			500A-530A	30		\$300.00	9/4	9/4	1		TUE	1
PROGRAM : NEWS												
3			530A-600A	30		\$425.00	8/27	8/27	1		MON	1
PROGRAM : NEWS												

AGENCY ADVERTISER CODE =  
AGENCY PRODUCT CODE =  
AGENCY EST# = 562



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LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
16			630P-700P	30		\$1,600.00	8/27	8/27	1		MON	1
PROGRAM : NBC NEWS												
17			1100P-1130P	30		\$1,500.00	8/29	8/29	1		WED	1
PROGRAM : LATE NEWS												
18			600A-800A	30		\$265.00	9/1	9/1	1		SAT	1
PROGRAM : NEWS												
19			800A-1030A	30		\$275.00	9/1	9/1	1		SAT	1
PROGRAM : NEWS												
20			1000A-1100A	30		\$2,700.00	9/2	9/2	1		SUN	1
PROGRAM : NWES												
SEP/12			16690.00									
CONTRACT TOTAL												16690.00
TOTAL SPOTS												25

MARKET TOTALS \$55,633 WPXI 30% KDRA 39% WTAE 27% WPGH 4% CABL 0% WPCW 0% WPMY 0%  
 SVC- NSI  
 DEMOS- RA35+\*